



Global.  
Execution.  
Solutions.

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*Established in 2007, Velocity Trade serves as trusted trading partner to corporations and institutions around the globe. Our strategic network of offices enables us to provide 24-hour direct access to global capital markets and support a diverse institutional client base.*

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# Leveraging Global Expertise and Superior Technology

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Velocity Trade is a leading global broker-dealer combining **capital markets execution** with best of breed **technology** to deliver bespoke solutions to a global institutional client base.

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## Global Execution

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# Global Execution

The background of the page features a dark blue field with large, abstract, overlapping geometric shapes in various shades of blue and white. These shapes create a sense of depth and movement, resembling stylized mountains or architectural elements. On the right side, there is a vertical strip showing a blurred image of a city street at night, with lights and figures of people, adding a sense of global activity and urban environment.

Velocity Trade provides international multi-asset execution services.

We craft tailored solutions by drawing on our experience and leveraging our global presence, technology and access to liquidity.

## 1.1

## Deliverable FX

Velocity Trade enables clients to implement a broad range of risk management and hedging strategies while providing superior pricing, execution services and seamless settlement capabilities. Through direct relationships with Tier 1 global banks, our team of FX professionals provide clients with bespoke FX services to suit any requirement.

Velocity Trade provides local and regional expertise to support specific client requirements which is unpinned by its global reach and presence.

- Specialist FX trading desk supports execution, risk management and hedging strategies.
- Competitive pricing through access to multi-bank wholesale liquidity and flexible margin terms.
- FX Instruments include Spot, Forward, Swaps, NDF's and Options (Vanilla & Exotic).
- Velocity Trade's global franchise provides 24/6 dealing access with global "Follow the Sun" order book functionality.
- Clients can access our liquidity through sophisticated and globally renowned FX trading venues via various platforms and direct API connectivity.
- Tailored FX market research.
- Access to comprehensive reporting and account management technology.

Our clients include Mutual Funds, Alternative Investment Funds (Inc. Hedge Funds, Private Equity and Debt Funds), Family Offices, Regional Banks, Securities Broker/Dealers (Inc. MSBs & PSPs) and Corporations

## 1.2

## Equities

Velocity Trade offers a global buy-side trading desk with live trading desks in Toronto, London, Johannesburg and Sydney. We deliver unconflicted and focused execution to over 40 markets globally. Our experienced traders access markets through DEA/DMA or high-touch stock execution.

### GLOBAL TRADING

- 24/6 multi-platform integrated offering with dedicated specialists in 4 international centres.
- Access to over 40 exchanges globally.
- Agnostic to any vendor to establish connectivity to our trading platform.
- Ability to execute trades anonymously and control over execution of orders.
- Local currency-settled international trading.
- Combined equity and currency execution providing an extra level of risk management, substantial savings and opportunities over traditional models.

## 1.3

## Commodities

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We provide a comprehensive precious metals trading offering, allowing access to global opportunities and facilitating effective trading and risk management.

We give our clients access to global opportunities and work with the entire commodity supply chain from mines, and refiners through to commercial end users; financial institutions; brokers; bullion houses and wholesale funds.

Backed by a team located in 8 major financial centres in key mining jurisdictions, Velocity offers combined solutions for:

- Physical allocated and unallocated metals trading of gold, silver and PGMs in Europe, Asia and North America
- International procurement of doré and concentrates
- Advisory and capital introduction
- Hedging and trade finance

## 1.4

## Futures

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Our futures desk delivers market insight, risk management and execution to assist our clients in transferring risk across various commodity and financial asset classes.



# *Tailored liquidity leveraging fast, robust technology & institutional risk management*

## 1.5

### Margin Products

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We offer tailored liquidity solutions across a range of margin products, including Spot FX, FWDs & NDFs, Options (Vanilla & Exotic), and CFDs.

#### **BESPOKE LIQUIDITY**

Velocity Trade sources liquidity from Top Tier banks, hedge funds and proprietary trading firms – many of which are exclusive providers to VT allowing us to create robust, dynamic and unique pools of liquidity for our customers.

#### **FAST, ROBUST TECHNOLOGY**

We offer a tailored technological solution on a client-by-client basis via our dedicated, ultra-low latency servers in either LD4 and NY4 from which we offer direct API or GUI access or via one of our established third-party platform providers.

#### **PRIME OF PRIME AND DIRECT MARKET ACCESS**

Our multi-asset platform allows leveraged access to our full range of products at competitive margin rates via a number of different trading technologies. In addition to this, we offer direct access to major ECNs for makers and takers and white-label solutions.

#### **MARKET LEADING INDEX AND COMMODITY CFDS**

We offer a broad range of CFD products including equity indices and commodities to institutions, professional clients, brokers and proprietary trading houses around the globe. Our bespoke provision is built using our own in house trading team and partnerships with other leading market makers.

We also provide licensing solutions for market data access and redistribution for CFD products.

#### **OPTIONS**

We offer a comprehensive array of OTC exotic and vanilla options across a wide range of FX and precious metal pairs. Our Options Desk delivers personalised service, providing account monitoring to assess movement of delta and sensitivity to market volatility, helping clients pinpoint opportunities more quickly.



## 1.6

## Fixed Income

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Velocity provides primary and secondary market execution with a broad international network of market counterparties in all fixed income asset classes around the world.

Keeping pace with changes in the fixed income markets is challenging. Clients rely upon Velocity to achieve transparency and best execution in a very competitive, evolving market.

Velocity Trade provides market participants with the tools they need to achieve their pricing and liquidity requirements. Through our trading desk and or our electronic tools, clients are able to access the global fixed income market in the manner that best suits them.

- Liquidity access across the whole spectrum in fixed income products, including government, credit, emerging markets, covered, inflation linked, and convertible bonds.
- All order types supported; limit orders, market orders, or special instructions like settlement date requirements. We appreciate every client is different and we tailor our service accordingly.
- Our clients benefit from primary and secondary market execution
- Our broad network of market counterparties includes well-known/Tier 1 investment banks as well as investment boutiques specialised in their local markets.



## 1.7

## Structured Solutions

### *Tailor-made Investments*

As an alternative to traditional financial investments in equities, bonds, and currencies, Velocity Trade provides access to bespoke solutions. Clients can design tailor-made investment solutions to meet their exact needs.

### *Independent & Client Oriented*

We act only for the best interest of our clients, and do not take any positions in the financial markets. As an independent structured solutions provider, we allow our clients to identify best investment opportunities.

Our Offerings and Services Include:

#### **FINANCIAL ENGINEERING**

Providing unique investment solutions across a wide range of underlying assets that can be tailored by our clients to address each specific need.

#### **OPEN ARCHITECTURE**

Providing privileged access to over 30 issuing banks, ensuring a wide selection of opportunities.

#### **DEDICATED FOLLOW-UP**

Offering our clients a combination of high-touch support and a platform for the lifecycle monitoring of their positions.

#### **CORE PRINCIPLES**

Upholding transparency, competitive pricing, best execution practices, and prioritising our clients' interests.

Our global reach allows us to cater to the needs of institutional investors, asset managers, and distribution networks worldwide.



# Capital Markets

Velocity Trade is a leading full-service financial services provider, offering Corporate Finance, Advisory, Corporate Broking, Sales & Trading and Research services to clients around the world.

Our core philosophy is the sustainable value and success built from long-term relationships. We strive to bring innovative and creative ideas to our clients, helping to develop their businesses at all levels, from daily corporate advice to major strategic developments.

## 2.1

### Corporate Finance

Our Corporate Finance division facilitates capital markets transactions with the benefit of international distribution, corporate access and execution capabilities across 5 continents. The team provides solutions in both the public and private markets successfully connecting high-quality companies, assets and management teams with broad and diversified pools of capital. We operate across a wide range of sectors, with a particular specialty in Natural Resources, achieving superior results by combining our global buy side and sell side experience, decades of industry knowledge and a tailored approach to each of our clients.

#### FINANCING SOLUTIONS

- Public equity (TSX, ASX, LSE, JSE)
- Private placements
- Flow-through
- Project level equity, debt and convertible loans
- Royalty and streaming arrangements

#### ADVISORY

- IPOs, RTOs, dual listings and joint ventures
- Investment origination (Private Equity)
- Acquisitions and divestitures
- Fairness opinion and asset valuation
- Marketing and liquidity solutions

## CORPORATE BROKING

Corporate Broking is a premium service that fully aligns our team with the corporate client, bettering the link between companies, shareholders and potential investors.

- Global research
- Global marketing campaigns
- Comprehensive investor feedback
- Trading support
- Strategic advisory and sector expertise
- Additional services (FX, precious metals trading services)

The team is devoted to promoting our clients in the most effective way to build high quality, long term relationships with investors, delivering the ultimate goal of ensuring good liquidity at fair valuation for the company's shares.

### 2.2

## Sales & Trading

Velocity Trade offers a global buy-side trading access through our live trading desks in Toronto, London, Johannesburg and Sydney. We offer our global clients access to our high touch trading desks as well as trading access through our DMA/DEA facility. We deliver unconflicted and focused execution to over 40 markets globally. We do not conduct any proprietary trading and we do not have ownership in any darkpool, marketplace or exchange. Our institutional clients receive full access to our entire team of traders on each desk globally. This expanded relationship provides our clients access to top quality execution and to relevant local market information.

- 24/6 multi-platform integrated offering with dedicated specialists in international centers
- Access to over 40 exchanges globally
- Agnostic to any vendor to establish connectivity to our trading platform
- Ability to execute trades anonymously and control over execution of orders
- Local currency-settled international trading
- Commission management services
- Combined equity and currency execution providing an extra level of risk management, substantial savings and opportunities over traditional models

### 2.3

## Research

We provide our clients with original market commentary and differentiated research on the mining sector. Through **Velocity Verify**, our proprietary research portal, our clients can access comprehensive company valuations and our research coverage archive.

# Integrated Solutions

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Our integrated trading and investment solutions help institutions better manage complexity in their trading environment.

Through seamless integration from single desktop and mobile apps, Velocity Trade develops bespoke, agnostic platforms that integrate disparate software systems, trade execution data, administrative requirements and regulatory compliance; freeing our clients to focus on their core value delivery.



### 3.1

## Execution To Custody

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Velocity Trade offers a comprehensive multi-asset platform that provides end-clients with a unified view and full administrative control. Our flexible, scalable, and integrated systems ensure an end-to-end solution that meets the diverse needs of wealth managers and financial institutions.

### 3.2

## Brokers & Intermediaries

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Velocity provides a customisable trading and investment platform designed to facilitate large and diverse client bases. Desktop, Web and Mobile interfaces leverage off our back-office support and trading infrastructure providing access to global markets across multiple asset classes.

### 3.3

## API Connectivity

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At Velocity Trade, our API solutions are designed to meet your business needs, whether you're seeking a single API integration or a complete turnkey system.

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Velocity Trade and its subsidiaries are regulated internationally by:

Australian Securities and Investments Commission (ASIC)  
Financial Conduct Authority (FCA) of the United Kingdom  
Canadian Investment Regulatory Organization (CIRO)  
Financial Sector Conduct Authority (FSCA) of South Africa  
Toronto Stock Exchange  
Australian Stock Exchange (ASX)  
Dutch Authority for Financial Markets (AFM)  
Monetary Authority of Singapore  
Financial Markets Authority (FMA)  
Dubai Financial Services Authority (DFSA)



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