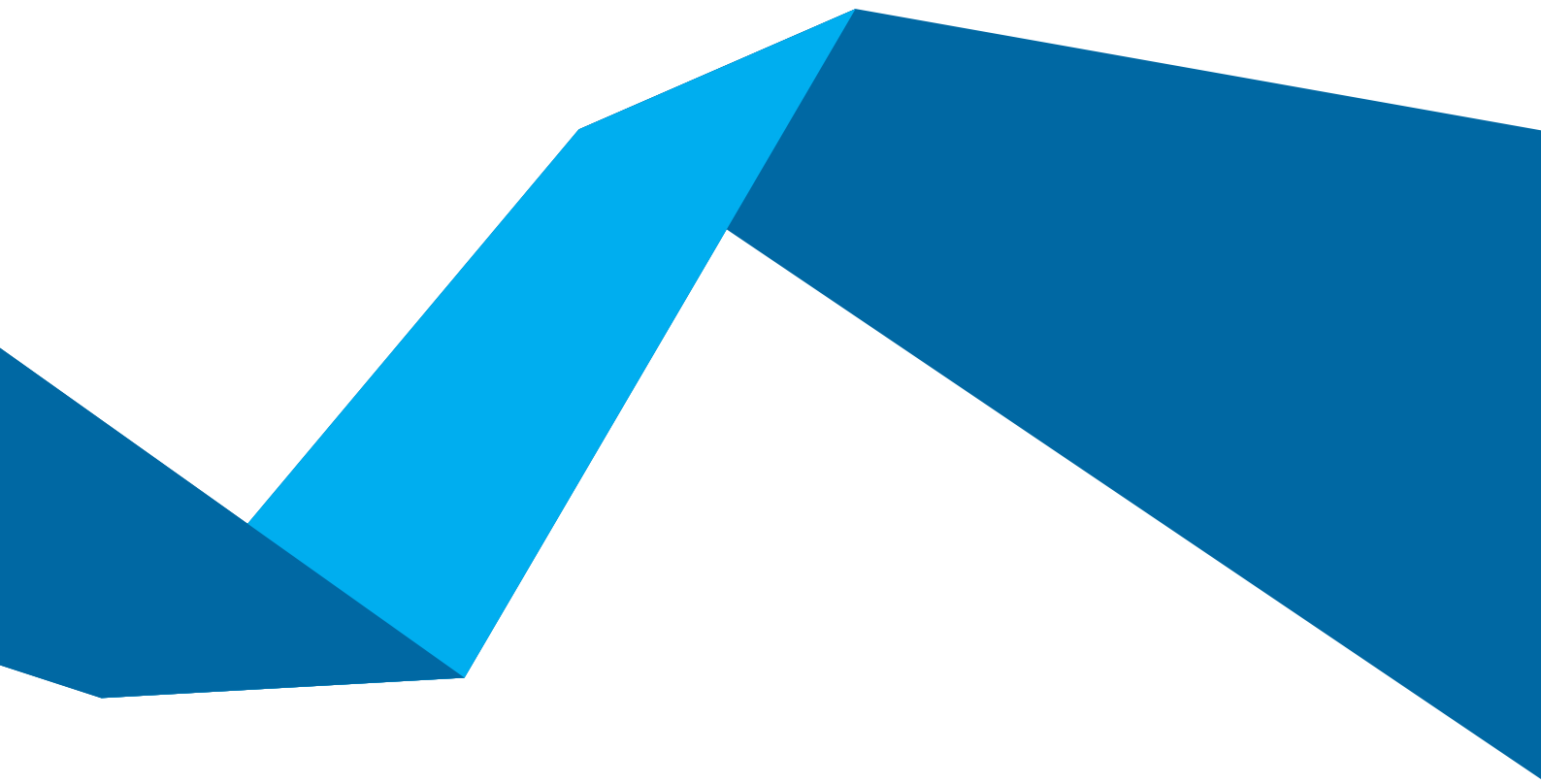


# Capital Markets

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# Capital Markets

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Velocity Trade is a leading full-service financial services provider, offering Corporate Finance, Advisory, Corporate Broking, Sales & Trading and Research services to clients around the world.



Our core philosophy is the sustainable value and success built from long-term relationships. We strive to bring innovative and creative ideas to our clients, helping to develop their businesses at all levels, from daily corporate advice to major strategic developments.

- 50 years of combined global capital markets experience
- Specialty focus on mining and natural resources
- Public equity (TSX, ASX, LSE, JSE)
- Private placements
- IPOs, RTOs, dual listings and joint ventures
- Investment origination (Private Equity)



## Corporate Finance

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We operate across a wide range of sectors, with a particular specialty in Natural Resources, achieving superior results by combining our global buy side and sell side experience, decades of industry knowledge and a tailored approach to each of our clients.

- +50 years of combined global capital markets experience
- Specialty focus on mining and natural resources
- Bespoke advisory and financing solutions
- Distribution and deal sourcing across 5 continents

### FINANCING SOLUTIONS

Our specialized team facilitates capital raising transactions with the benefit of international distribution, corporate access and execution capabilities across 5 continents. We provide solutions in both the public and private markets successfully connecting high-quality companies, assets and management teams with broad and diversified pools of capital, including:

- Public equity (TSX, ASX, LSE, JSE)
- Private placements
- Flow-through
- Project level equity, debt and convertible loans
- Royalty and streaming arrangements



## ADVISORY

We deliver valuable advisory services by combining our global buy side and sell experience, decades of industry knowledge and tailored approach to each of our clients, successfully navigating high quality companies and management teams through a variety of disciplines, including:

- IPOs, RTOs, dual listings and joint ventures
- Investment origination (Private Equity)
- Acquisitions and divestitures
- Fairness opinion and asset valuation
- Marketing and liquidity solutions

## CORPORATE BROKING

Corporate Broking is a premium service that fully aligns our team with the corporate client, bettering the link between companies, shareholders and potential investors.

The team is devoted to promoting our clients in the most effective way to build high quality, long term relationships with investors, delivering the ultimate goal of ensuring good liquidity at fair valuation for the company's shares by providing:

- Global research
- Global marketing campaigns
- Comprehensive investor feedback
- Trading support
- Strategic advisory and sector expertise
- Additional services (FX, precious metals trading services)



## Research

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Velocity Trade provides institutional clients with original market commentary and differentiated research on the mining sector.

In addition to publishing insightful reports and newsflashes that cover active corporate events, we keep you on top of corporate and market developments through hosted events with mining industry leaders.

### CORE TO WHAT WE DO

As an established physical metals and securities trading house with offices located in the world's top mining centres – Amsterdam, Johannesburg, London, Sydney and Toronto – Velocity have extensive industry contacts to extract valuable insights and actionable ideas for clients.

### VERIFY VALUATION

Through **Velocity Verify**, our proprietary research portal, institutional clients can access insightful research publications, comprehensive company valuations and our research coverage archive.





## Sales & Trading

Velocity Trade offers a global buy-side trading access through our live trading desks in Toronto, London, Johannesburg and Sydney.

We offer our global clients access to our high touch trading desks as well as trading access through our DMA/DEA facility.

We deliver unconflicted and focused execution to over 40 markets globally. We do not conduct any proprietary trading and we do not have ownership in any darkpool, marketplace or exchange. Our institutional clients receive full access to our entire team of traders on each desk globally. This expanded relationship provides our clients access to top quality execution and to relevant local market information.

### GLOBAL TRADING:

- 24/6 multi-platform integrated offering with dedicated specialists in 4 international centres
- Access to over 40 exchanges globally
- Agnostic to any vendor to establish connectivity to our trading platform
- Ability to execute trades anonymously and control over execution of orders
- Local currency-settled international trading
- Commission management services
- Combined equity and currency execution providing an extra level of risk management, substantial savings and opportunities over traditional models

# Leveraging Global Expertise and Superior Technology

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Velocity Trade is a leading global broker-dealer combining **capital markets execution** with best of breed **technology** to deliver bespoke solutions to a global institutional client base.

## 01

### Global Execution

- 1.1 Deliverable FX
- 1.2 Equities
- 1.3 Commodities
- 1.4 Futures
- 1.5 Margin Products

## 02

### Capital Markets

- 2.1 Corporate Finance
- 2.2 Research
- 2.3 Sales & Trading

## 03

### Integrated Solutions

- 3.1 WealthTech
- 3.2 Broker Solutions
- 3.3 Trading & Administration



*Established in 2007, Velocity Trade serves as trusted trading partner to corporations and institutions around the globe. Our strategic network of offices enables us to provide 24-hour direct access to global capital markets and support a diverse institutional client base.*

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Toronto | Calgary | Montreal | London | Amsterdam | Johannesburg | Cape Town | Sydney | Auckland

## Contact

**TORONTO** +1 416 855 2800 | sales-ca-fx@velocitytrade.com  
100 Yonge Street, Suite 1800, Toronto, Ontario, M5C 2W1, Canada

**MONTREAL** +1 514 447 8060 | clientspq@velocitytrade.com  
1, Westmount Square, Suite 1630, Montreal, QC H3Z 2P9, Canada

**CALGARY** +1 403 561 4674 | western-canada@velocitytrade.com  
PO Box 220007 Bankers Hall, Calgary, AB, Canada

**LONDON** +44 20 3355 6336 | sales-uk@velocitytrade.com  
Second Floor, Queen's House, 8-9 Queen Street, Cheapside, London, England EC4N 1SP, United Kingdom

**AMSTERDAM** +31 020 578 2500 | sales-eu@velocitytrade.com  
Beursplein 5, 1012 JW Amsterdam, The Netherlands

**JOHANNESBURG** +27 11 568 3449 | sales-sa@velocitytrade.com  
Corner Main Office Park, 2 Payne Rd, Bryanston, Johannesburg 2151, South Africa

**CAPE TOWN** +27 21 200 8800 | sales-sa@velocitytrade.com  
200 On Main, Claremont, Cape Town 7708, South Africa

**SYDNEY** +61 2 8274 2500 | sales-aus@velocitytrade.com  
Suite 9.01, 95 Pitt Street, Sydney, NSW 2000, Australia

**AUCKLAND** +64 9 918 8800 | sales-nz@velocitytrade.com  
31 Shortland Street, Level 3, Auckland Central, Auckland, 1010, New Zealand

Velocity Trade and its subsidiaries are regulated internationally by:

Australian Securities and Investment Commission (ASIC)  
Financial Conduct Authority (FCA) of the United Kingdom  
Investment Industry Regulatory Organization of Canada (IIROC)  
Financial Services Conduct Authority (FSCA) of South Africa  
Toronto Stock Exchange  
Australian Stock Exchange  
Dutch Authority for Financial Markets (AFM)



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